

Universita' degli Studi di Milano

SNL
(Multi-Year Proposal Agreement)

January 10th 2019

For the attention of:
Roberta Bassetti

Valentin Serrano
Relationship Manager, Non-Financial Corporates
S&P Global Market Intelligence
40, rue de Courcelles
75008 Paris
T +331.44.20.73.15
M +337 77 14 32 76
E valentin.serrano@spglobal.com

Background

This document consists of pricing a renewal for subscription to the SNL® dataset for Università' degli Studi di Milano.

Renewal proposal for SNL

As your business partner, we want to be sure we are delivering value that far exceeds the cost of your subscription, and that we are continuously meeting your needs and expectations, allowing Università' degli Studi di Milano's users to focus on staying abreast of the Educational industry.

In order to stay ahead of the curve, we continuously work to expand our content and enhance our data to ensure our clients are able to make the most accurate and actionable decisions possible. As a result, we regularly seek price increases on an annual basis. Additionally, we consider where you are priced among similar peers and aim to maintain a price that is appropriate for your business.

Our aim is to ensure pricing remains commensurate with the overall value derived from the product and service.

In the spirit of continued partnership, and with the above in mind, we have prepared the following renewal proposal for your consideration, as follows:

Three Year Term:

Year 1: €14,935

Year 2: €15,383

Year 3: €15,845

Don't hesitate to contact your Relationship Manager for any additional information.

ENDS

Notwithstanding anything to the contrary in this proposal or in any informational documents such as RFPs, RFIs, etc., by submitting this bid:

- (a) S&P Global Market Intelligence is not agreeing to any legal or contractual terms, conditions, or obligations in connection with this project (including any which may be contained in a “Standard Contract” or similar document),
- (b) S&P Global Market Intelligence expressly reserves the right to fully and freely negotiate any and all terms of a contract (including all relevant legal terms) with the client in the event that S&P Global Market Intelligence is selected to carry out the project, and
- (c) S&P Global Market Intelligence expressly reserves the right not to provide the services proposed hereunder, if the parties are unable to come to agreement on all relevant contractual and legal terms and conditions after good faith consideration.