

CURRICULUM VITAE

Name : Massimo Introzzi

Born : Como (Italy) 11 January 1957

Family : Married, two children

Studies : Degree in Electronic Engineering
Polytechnic, Milan (1984)

Postgraduate : MBA SDA Bocconi, Milan
(1987)

Languages : Italian, English – knowledge of French & Spanish

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Professional Experiences

2016 - actual Contractor professor in Bococca University - Milan. 3 month seminar about investment in start-up; title “Make start-up nvestment ready”.

2015 – actual 3I Partners founder and partner. Support shareholders and managers in restructuring and grow up stage. Company is based in Milan. 2015 – actual.

2009 – actual MADE Investimenti e Partecipazioni founder and managing partner. Support shareholders and managers in critical situation by consulting and finance is our mission. Start up supporter and venture capital investor. Company is based in Milan. 2009 – actual MADE Investimenti e Partecipazioni founder and managing partner. Support shareholders and managers in critical situation by consulting and finance is our mission. Start up supporter and venture capital investor. Company is based in Milan. Market focus: medium and big company

2017 - 2017 Managing director . Cooplogistic Scrl - Service company (b2b) Parma based. Phase out activities.

2014 – 2016 REAL T Managing Director, company is Technological Software Development Firm, I managed developmente plan and fast restructuring program:

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- 2012 – 2015 CUBOidea founder. Info-mobility Technology and Services development and supplier. Company is based in Milano.
- 2012 – 2014 Bahamas South American Private Investment Fund advisory board member.
- 2012 – 2013 Trinity Biotech SA, board member and Managing Partner. Trinity is active in production and commerce of special pharmaceutical serum and liquid. Company is based in Swiss.
- 2004 – 2010 G&A founder and managing partner. Support shareholders and managers in critical situation during the company's life cycle: transition period, huge growth, turnaround, operation on the capital market was our mission.
- 1995 - 2004 TTConsulting (later T-Grow Management Consultants) founder and managing partner. Management consultancy firm focused on strategy and BPR. The company grow till 53 people and operated with major company in Italy and Europe. After a spin-off is now closed.
- 1992- 2003 Twentythree (later T-Grow Factory) founder and managing partner. IT company based in Milan. Twentythree served major Italian companies offering software development, technical and systems support, technical training. The company was closed and the activities integrated in the T-Grow Management Consultant.
- 1993 - 1995 Visto & Preso founder. Company actived in the private advertisement in the Mall; one of the first example of integration between tradicional advertisement based on paper and new technological media (network of adv-totem) in a lot of mall. Company sold in 1995.
- 1988 - 1992 Datagraph founder and general manager. IT company (graphic software for Pharmaceutical Industries). Company sold in 1992.
- 1987 - 1988 Icar marketing manager. Icar, European leader in industrial capacitors market. Marketing Plan for European Country; European Dealer Network management. International industrial project management under UN-UNIDO development program Viet-Nam.
- 1986 - 1987 Boselli Sistemi (Joint Venture IBM and Pirelli) strategic marketing specialist. According with IBM and Pirelli Corporate Strategic Planning development of Italian Marketing Plan for Building Automation. Development of planning and control system for Boselli's R&D Department. Malpensa Airport Building Automation Boselli's feasibility study project manager.
- 1984 - 1986 Honeywell Information System Italy plan and controll specialist; in Information Tecnology Department support and development of "Information Technology Long Range Plan" and "Honeywell's Information System Investment Plan".

Others

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| 2003 - 2012 | Business Angel – Informal Investor and IBAN member |
| 2008 - 2011 | IBAN (Italian Business Angel Network) Board member |
| 1999 – actual | Board member in several companies (service and product oriented) |
| 1999 – actual | Official liquidator for several pmi companies |

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