

Andrea Signori

Catholic University of Milan
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Current position

Apr 2015 - **Assistant Professor of Corporate Finance**
Catholic University of Milan
School of Economics, Department of Business Economics and Management

Education

Feb 2014 **Ph.D. in Economics and Management of Technology**
University of Bergamo
Dissertation: *The valuation of IPOs and its influence on a private firm's exit decision*

May 2013, 2014 **Visiting academic**
Carroll School of Management, Boston College

Jun - Dec 2012 **Visiting academic**
Manchester Business School, University of Manchester

Dec 2009 **MSc Management Engineering, cum laude**
University of Bergamo

Research

Publications in refereed journals

Kotlar J., Signori A., De Massis A., Vismara S., 2018, "Financial wealth, socioemotional wealth and IPO underpricing in family firms: A two-stage gamble model", *Academy of Management Journal*, 61(3), 1073-99.

Signori, A., 2018, "Zero-revenue IPOs", *International Review of Financial Analysis*, 57, 106-21.

Signori A., Vismara S., 2018, "M&A Synergies and Trends in IPOs", *Technological Forecasting and Social Change*, 127, 141-153.

Signori A., Vismara S., 2018, "Does success bring success? The post-offering lives of equity-crowdfunded firms", *Journal of Corporate Finance*, 50, 575-91.

Signori A., Vismara S., 2017, "Stock-financed M&As of newly listed firms", *Small Business Economics*, 48(1),115-134.

Cattaneo M., Meoli M., Signori A., 2016, "Performance-based funding and university research productivity: the moderating effect of university legitimacy", *Journal of Technology Transfer*, 41 (1), 85-104.

Meoli M., Signori A., Vismara S., 2015, "Are IPO underwriters paid for the services they provide?", *International Journal of Managerial Finance*, 11 (4), 414-437.

Vismara S., Signori A., Paleari S., 2015, "Changes in underwriters' selection of comparable firms pre- and post-IPO: same bank, same company, different peers", *Journal of Corporate Finance*, 34, 235-250.

Paleari S., Signori A., Vismara S., 2014, "How do underwriters select peers when valuing IPOs?", *Financial Management*, 43 (4), 731-755.

Winner of the Pearson Prize for the Best Paper in *Financial Management* and *Lead article*

Vismara S., Signori A., 2014, "How Innovation Shapes a Firm's Survival Profile: Takeovers, Regulatory and Voluntary Delistings", in Belén Villalonga (ed.), *Advances in Strategic Management*, Emerald, 31 (Finance and Strategy), 321-334.

Signori A., Meoli M., Vismara S., 2013, "Short covering and price stabilization of IPOs", *Applied Economics Letters*, 20 (10), 931-937.

Book chapters

Signori A., 2014, "Signaling through innovation in IPOs", in David B. Audretsch, Erik E. Lehmann, Michele Meoli, Silvio Vismara (eds.), *University Evolution, Entrepreneurial Activity and Regional Competitiveness*, Springer, 32, 427-439.

Ritter J. R., Signori A., Vismara S., 2013, "Economies of scope and IPO activity in Europe", in Mario Levis and Silvio Vismara (eds.), *Handbook of Research on IPOs*, Edward Elgar, 11-34.

Working papers

Aktas N., Boone A., Croci E., Signori A., "Reductions in CEO Career Horizons and Corporate Policies".

Caprio L., Del Giudice A., Signori A., "Cash holdings in family firms: CEO identity and implications for firm value".

Caprio L., Rigamonti S., Signori A., "The anatomy of large public and private companies in U.S. and Europe".

Chemmanur T. J., Signori A., Vismara S., "The exit choices of European private firms: a dynamic empirical analysis".

Croci E., Rigamonti S., Signori A., "Time for a change: Family firms and IPOs".

Engelen P. J., Meoli M., Signori A., Vismara S., "The effects of stricter regulation on entrepreneurial IPOs".

Khurshed A., Signori A., Vismara S., "The speed of IPO flipping".

Practitioner-oriented publications

Paleari S., Piazzalunga D., Signori A., Trabucchi F., Vismara S., *Academic EurIPO Fact Book 2014*. CreateSpace, 2014.

Paleari S., Piazzalunga D., Signori A., Trabucchi F., Vismara S., *Academic EurIPO Fact Book 2013*. CreateSpace, 2013.

Paleari S., Piazzalunga D., Seghezzi M., Signori A., Trabucchi F., Vismara S., *Academic EurIPO Fact Book 2012*. CreateSpace, 2012.

“The attractiveness of Asian IPO markets”, in: Paleari S., Piazzalunga D., Seghezzi M., Trabucchi F., Vismara S., *Academic EurIPO Fact Book 2011*. CreateSpace, 2011.

Seminars

2019 Economics and Management Seminars, Università degli Studi di Trento

2018 Economics of Innovation and Knowledge Seminars, Politecnico di Torino

2017 SoM Seminar Series, Dipartimento di Ingegneria Gestionale, Politecnico di Milano

2014 Finance Seminar Series, Department of Economics and Business, Aarhus University

Conference presentations

2018 Annual Meeting, European Financial Management Association (Milan, Italy)

2017 Annual Meeting, Financial Management Association (Boston, US)

2017 AIDEA Conference (Rome, Italy)

2017 European Conference, Financial Management Association (Lisbon, Portugal)

2016 Annual Meeting, Financial Management Association (Las Vegas, US)

2016 ADEIMF Meeting (Varese, Italy)

2016 European Finance & Banking Conference (Bologna, Italy)

2016 Annual Meeting, European Finance Association (Oslo, Norway)

2016 ENTFIN Conference (Lyon, France)

2016 Annual Meeting, European Financial Management Association (Basel, Switzerland)

2015 Annual Meeting, Financial Management Association (Orlando, US)

2015 European Conference, Financial Management Association (Venice, Italy)

2014 Annual Meeting, Financial Management Association (Nashville, US)

2014 European Conference, Financial Management Association (Maastricht, The Netherlands)
2013 Annual Meeting, Financial Management Association (Chicago, US)
2013 Applied Finance Conference, Financial Management Association (New York, US)
2012 Annual Meeting, Financial Management Association (Atlanta, US)
2012 Annual Meeting, Associazione Italiana Ingegneria Gestionale (Matera, Italy)
2012 Annual Meeting, European Financial Management Association (Barcelona, Spain)
2012 European Conference, Financial Management Association (Istanbul, Turkey)
2011 European Conference, Financial Management Association (Porto, Portugal)

Teaching

MSc and BSc courses

Advanced Corporate Finance
MSc in Economics, Catholic University of Milan
Academic years 2015/2016, 2016/2017, 2017/2018, 2018/19

Business Valuation – Teaching Assistant
MSc in Management Engineering, University of Bergamo
Academic year 2014/2015

Corporate Finance
BSc in Economics and Statistics, Università degli Studi di Milano-Bicocca
Academic years 2013/2014, 2014/2015

Business Economics and Organization – Teaching Assistant
BSc in Management Engineering, University of Bergamo
Academic years 2010/11, 2011/12

PhD programs

Empirical Corporate Finance
Ph.D. School in Economics and Finance (DEFAP)
Catholic University of Milan

Service

MSc Program Coordinator

MSc in Management, School of Economics, Catholic University of Milan
A.Y. 2019/20

PhD faculty

Member of the Faculty of the Ph.D. School in Economics and Finance (DEFAP)
Catholic University of Milan and Università degli Studi di Milano-Bicocca
A.Y. 2017/18, 2018/19, 2019/20

Service to Journals

Small Business Economics, referee and member of the Editorial Review Board
Journal of Corporate Finance, referee
European Financial Management, referee
Journal of Technology Transfer, referee

Conference organization

2018 Annual Meeting, European Financial Management Association
June 27-30, Milan, Italy

2016 Annual Meeting, FinanceCom Workshop
December 8, Frankfurt, Germany

2013 Annual Meeting, Technology Transfer Society
November 8-9, Bergamo, Italy

Grants, Scholarships, and Awards

Nov 2018	Catholic University prize for High Quality publication Winner, “Financial Wealth, Socioemotional Wealth and IPO Underpricing in Family Firms: A Two-Stage Gamble Model”
Oct 2017	Farmafactoring prize for the Best Paper presented at AIDEA Meeting Winner, “Zero-revenue IPOs”
Oct 2016	Pearson Prize for the Best Paper in <i>Financial Management Journal</i> Winner, “How do underwriters select peers when valuing IPOs?”
Jun - Dec 2012	Visiting scholarship at Manchester Business School FYRE (Fostering Young Researchers) project, Fondazione Cariplo
Oct 2010 - Oct 2013	Ph.D. scholarship in Economics and Technology Management Department of Engineering, University of Bergamo
Jul 2010	Best MSc Dissertation Award: “Trading Initial Public Offerings” School of Management, University of Bergamo